## Close Your Eyes How Old Are You?

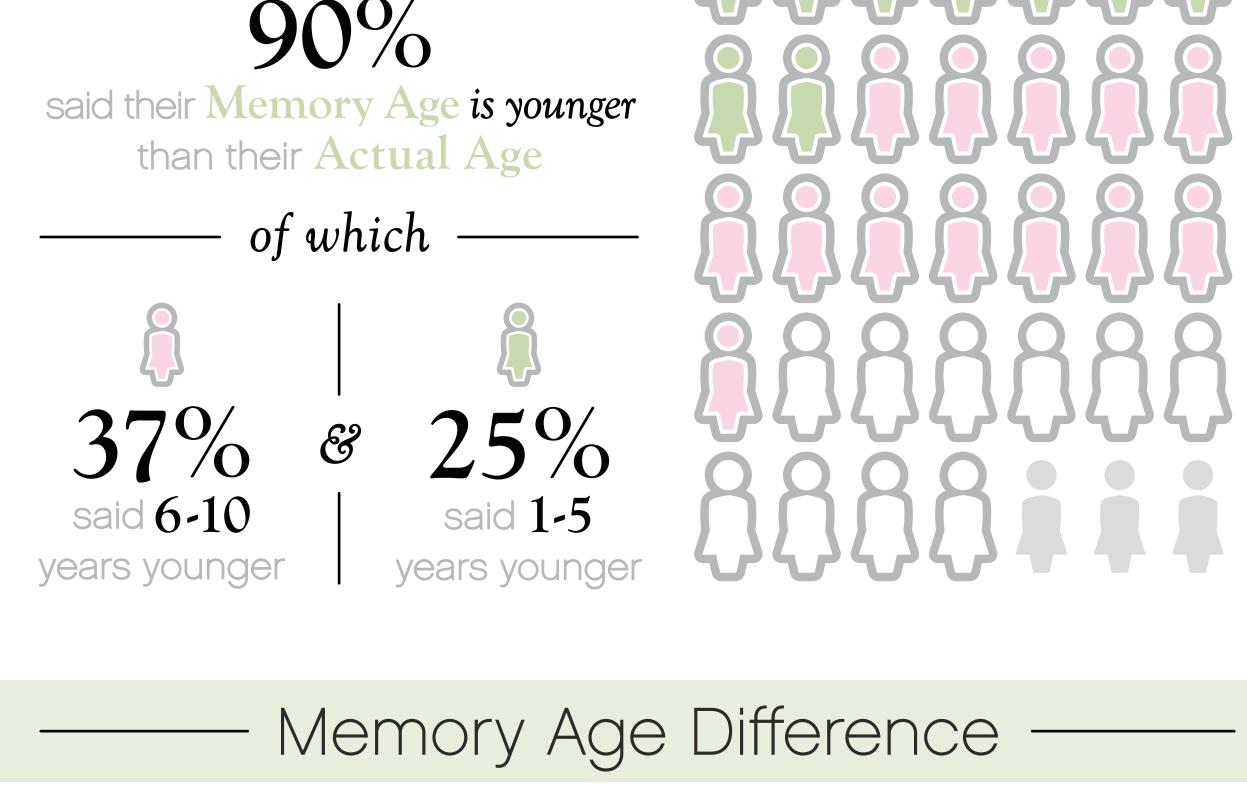
What is Memory Age?

A permanent "memory photo" of how we mentally "See" ourselves versus how we actually look in the mirror

We asked 350 Women ages 30-70

hen vs. Now

to tell us how old they look in their minds



A Look into the Decades shows

40%

## Years 20% 0%



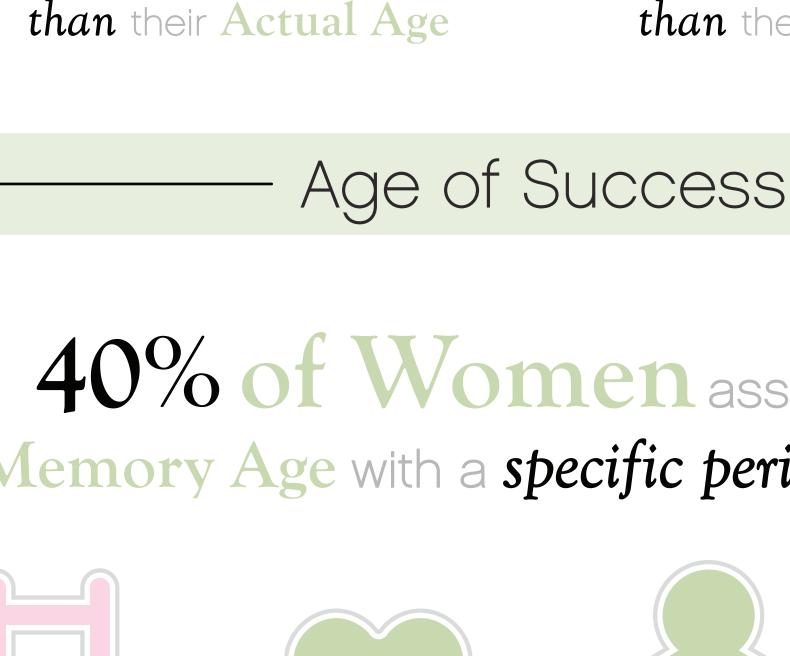
by how much older they actually look

BUT...

37% Were Surprised

## younger women were MORE LIKELY to be surprised by the difference between their Memory Age and Actual Age

50% 29% UNDER 40 OVER 50



Career Success

15%

of all

respondents

have tried injectables

to combat aging

16%

Falling in Love

were surprised that their

Memory Age was lower



14%

Birth of Child

13%

Wedding

30%

of women

30-44

have tried injectables

to combat aging

Has Fewer

Younger

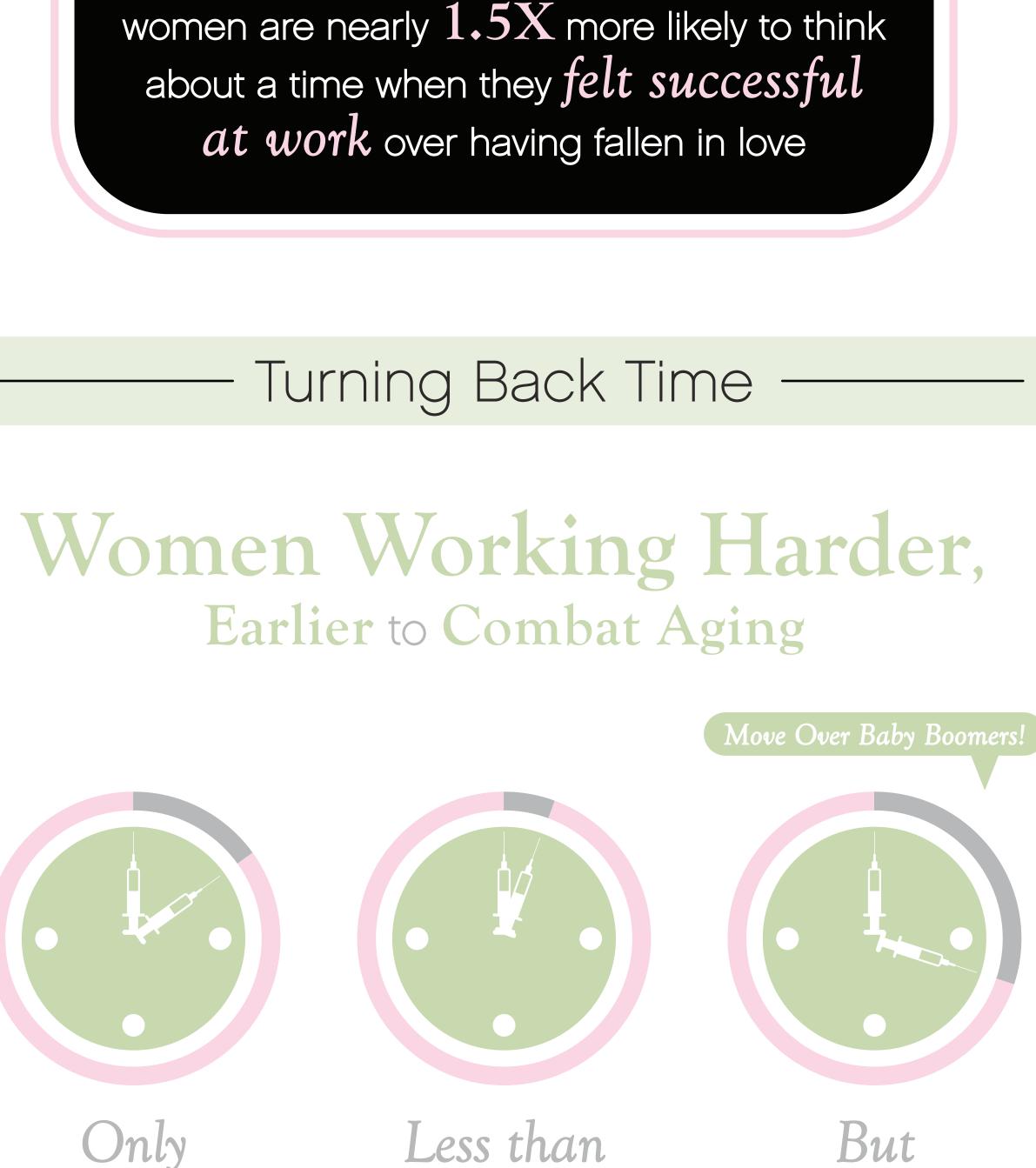
Dermal fillers restore

youthful volume

were surprised that their

Memory Age was lower

than their Actual Age



6%

of women

50-70

have tried injectables

to combat aging

Willingness to Spend

#1 Memory:

Career Success

Is it now more about climbing the

ladder, than getting to the alter?

When it comes to Memory Age,

to look like their Memory Age 15% 11% are willing to spend are willing to spend are willing to spend \$800-\$1,500 \$500-\$800 over \$2,000

Think Your Memory Age is History?

Memory Age Attributes

(and ways to regain them)

Most women cite youthfulness, fewer wrinkles

and better skin as the main differences between

their Actual Age and their Memory Age

Wrinkles Botox® relaxes fine Has lines and wrinkles Better Skin Microneedling & Chemical Peels restore skin tone and texture She is

## 3 Skin by Lovely